

# A Heart for Children

Together against Child Labor



**TOGETHER  
AGAINST  
CHILD LABOUR**  
Certified  
IGEP [www.igep.org](http://www.igep.org)





**Your partner for certification against child labor  
and for practicing social responsibility**

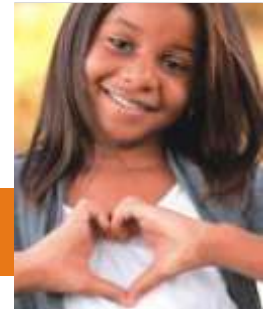
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## Introducing IGEP...

### Who we are:

- An independent organization, existing for over 20 years, offering certification against child labor and of adherence to social as well as environmental standards
- 2009 ISO approved base of operations with the offices in Gurgaon/New Delhi and Chennai
- An internationally recognized and successful organization, under leadership of a German professional
- Operational cooperation programs with Rugmark and other child protection initiatives
- Trustworthy and effective relationship maintained with political and administrative apparatus, industry associations and private businesses
- A non-profit, socially committed supporter of child care and social welfare projects

- Proven record of delivery, advice and cooperation consultancy for foreign trade
- Full range of services at most favorable rates, max. 1% - fob as a partner contribution



### What we offer:

- Comprehensive testing and certification activities of the entire value chain of natural stones
- Capacity of comprehensive treatment of the entire Indian natural stone export sector
- Successful, simple and secure settlement system with verifiable high transparency
- Comprehensive information and advice on economic and legal issues concerning foreign trade, technology transfer and investment

### How we work:

- Advising partners on terms and settlement of export transactions
- Completion of the certification agreement with all stakeholders (importer, exporter, auditors)
- Initial test involving IGEP and exporters/company owner
- Documentation of the test results and common definition of amendments
- Issuance of the certificate and agreement supported by handover protocol for the product label
- Performing repeated, unannounced inspections at irregular intervals
- Transparent, verifiable, ongoing documentation of supplies and cost contributions



### Our Goals:

- Elimination and prevention of child labor throughout the natural stone sector
- Implementation and enforcement of minimum social standards according to local legal requirements and international agreements
- Creation of a just and fair wage system and promotion of welfare institutions
- Enforcement of labor protection standards for quarrying and processing
- Compliance with labor standards with respect to international agreements and recommendations (e.g. ILO)
- Raising awareness of penalties for violation of the standards
- Promotion of health care facilities, social care, education and training
- Protect the reputation of the export as well as import sector of natural stones
- Sustainable and transparent imports of natural stones



## Certification of natural stones

India is the world's largest producer and exporter of products from granite and other natural stones. Since 1970 this market position has been successfully extended by application of technically advanced mining and processing methods. A particular strength of Indian suppliers is the production and export of grave stones, slabs, tiles, monuments and statues. They meet the highest quality requirements as well as the most demanding technical standards and specifications.



### A branch of industry under suspicion

The manufacture of natural stone products secures thousands of jobs guaranteeing the livelihood of families who have no other income and employment opportunities. It allows them to get access to medical care and offers children from poorer sections of society chances of education and vocational training. The natural stone industry opens up better prospects for the further development of entire regions.



In the recent past, however, these options are increasingly in danger. Activists and non-

governmental organizations in large-scale campaigns raise the accusation that Indian natural stones are mined and processed in large scale by children. Some German federal states, cities and communities therefore have been recently preparing regulations that are intended to prevent the purchase and use of "stones with child labor". The cemetery statutes of various German municipalities already demand that grave times can only be established if the non-use of child labor has been proven safely through certification in all stages of their production, processing and transportation. Other communities are obviously willing to join these examples. Furthermore it is likely that the demand for relevant certificates appears in public procurement of natural stones, especially for the design of public spaces and facilities, in building and civil engineering projects of public support.

This development affects the whole natural stone trade, the stonemason industry, construction companies, as well as garden and landscape designer. Final settlement of all legal issues in this context, especially with regard to European law and the rules of the World Trade Organization (WTO) on the prohibition of discrimination, will take some time. Doubts about the adequacy of the approach seems quite appropriate, especially since it is the honorable and traditional branches of industry in the main who have unfortunately come under suspicion. This has threatened a successful industry and many thousands of lives in the country of India. Given the ongoing propaganda against the natural stones, it is advisable to already adjust to the coming regulations, requirements, prohibitions and effects on trade. Even if some experts claim that the regulations are inappropriate and excessive, the stone industry is well advised to understand and adhere to these standards. This is the best way to eliminate distrust – however small – amongst individual buyers, government agencies, and the general public.

## Principles of certification by IGEP



The examination and certification of natural stone products for export is possible. It is offered by IGEP, an independent and non-profit private company under German management, for the whole of India. IGEP already has more than 20 years of experience in the production control and certification of many industries such as those manufacturing carpets, shoes, leather garments and other leather products, textiles and clothing, house and home textiles, arts and crafts and gift items, jewelry, automotive components, etc. IGEP is the only organization with appropriate operational infrastructure in India to offer regular and comprehensive systematic control and monitoring of the entire value chain in the natural stone sector. It covers all activities such as:



- quarrying of stone blocks
- transport to processing plants
- cutting, polishing and trimming
- packaging, transportation and shipment

The trained inspection personnel will be assisted by the expertise and experience of the Rugmark

Foundation India and its inspectors, established since 1991/92. IGEP played an important role



introducing the Rugmark label for identification of carpets without child labor. To date India exported approx. 15 million rugs with the Rugmark label, the promise for carpets without child labor and socially responsible manufacturing. Rugmark and IGEP are closely linked with the design of the method and its first implementation. Rugmark's founding chairman, Dr. Kechsull, is head of IGEP Foundation and has volunteered for more than two decades, working for Rugmark as a consultant. Additionally Sharda Subramaniam, the IGEP



Director, is the voluntary head of Rugmark's secretariat. Rugmark Foundation India cooperated with IGEP since the Indian and German natural stone industry first contacted IGEP concerning certification issues. Rugmark has been prepared to contribute its knowledge and experience in the



monitoring of child protection, labor and social conditions of the natural stone production in close cooperation with IGEP. Inspectors of both organizations form this common assessment teams. To emphasize the same goals and common approaches, the established and well known Rugmark logo with minor modifications is used for stones too.

IGEP can thus build on long-standing and proven structures. There is also a positive, close cooperation climate with government agencies, industry associations, the private sector and civil society in India and with all major destination countries due to the many years of work in the development sector. IGEP was and is renowned for its constant commitment to a sustainable improvement of the living conditions, with focus on the poor and underprivileged sections of the population. Entrepreneurs, associations and government authorities are completely convinced that there are always common solutions helping to ensure socially responsible production and thus avoid poverty and further impoverishment. To ensure sustainability, financing of the certification process is not done by the state but by the willingness and ability of the companies involved.

### What is tested?

The focus of the monitoring is - according to the public attention and the ethical and moral obligations - the prevention and elimination of child labor, according to the Indian law and the conventions of the International Labor Organization (ILO) of the United Nations. Due to the ongoing work of Rugmark, IGEP and identically oriented organizations as well as like-minded people, India is now going to eliminate the last barriers to the full ratification of ILO Conventions 138 and 182.

In addition to the controlled operations, a series of other social minimum requirements are checked.

These include in particular

- the exclusion of any form of forced or bonded labor (ILO Convention 29 and 105)
- compliance with the maximum hours of work and compliance with rest periods and holidays



- the payment of the wages and allowances being statutory and periodically adjusted
- the prescribed higher compensation for overtime, as well as surcharges for Sundays and public holidays
- the absence of any racial, ethnic, religious and personal discrimination, including payment (ILO Convention 100 and 111)
- the conditions for free association and freedom of assembly (ILO Convention 87 and 98)
- the strict consideration of and compliance with health and safety regulations
- the creation of environmental awareness preventing serious damage to the environment as part of corporate responsibility



Experience shows that it is not necessary to control every square meter in a quarry or any machine in a processing operation 24/7 as a policing activity. As in other industries/ companies, experience has

shown very quickly to the industry that they can get sustained business and create permanent jobs only if they provide no cause for complaint. This is especially true for child labor. Detected child labor will lead to a loss of all jobs and therefore ultimately cause corporate collapse. In particular because of the generally drastically declining demand for handmade rugs, carpet manufacturers were exceptionally quick in establishing their own inspection team in the past, to avoid any negative surprises at Rugmark controls. In addition, rule abiding companies take care not to be pushed out of the market by companies that do not adhere to minimum standards of ethical and moral principles. Market and competition are thus - even in a country as large as India - much more effective in achieving desired results in a transparent and easier to monitor manner.



### How to test?

Prerequisite for this introduction of mandatory standards is the first voluntary commitment of a company to be audited and controlled at any time by the IGEP/Rugmark inspectors without notice. This commitment is a crucial step towards successful and credible monitoring and certification.

IGEP receives the names of the suppliers from its customers in Germany. Then these companies will be contacted by IGEP in India. Afterwards IGEP will ask for a list of their quarries and transporters. The

list is exactly verified in cooperation with buyers, associations and chambers, additionally it will be adapted to changes occurring over time.

To build a relationship of trust and to exclude security risks, the first inspection is carried out jointly with the management of the processors and the quarries. At this time the method of control is explained. The examination of each of the important aspects is demonstrated in the joint inspection of farms and quarries and in completing the audit reports. Once introduced in person, the inspectors may do unannounced test at any time.

At the first visit IGEP tries to identify possible changes and measures in cooperation with the management and staff of the firm. While these changes will be fixed in a schedule the basic condition, namely to eliminate all forms of child labor, has to be fulfilled immediately as well as



inevitably. Companies that either cannot or do not want to meet this condition are ineligible suppliers.

### Certificates and Seals

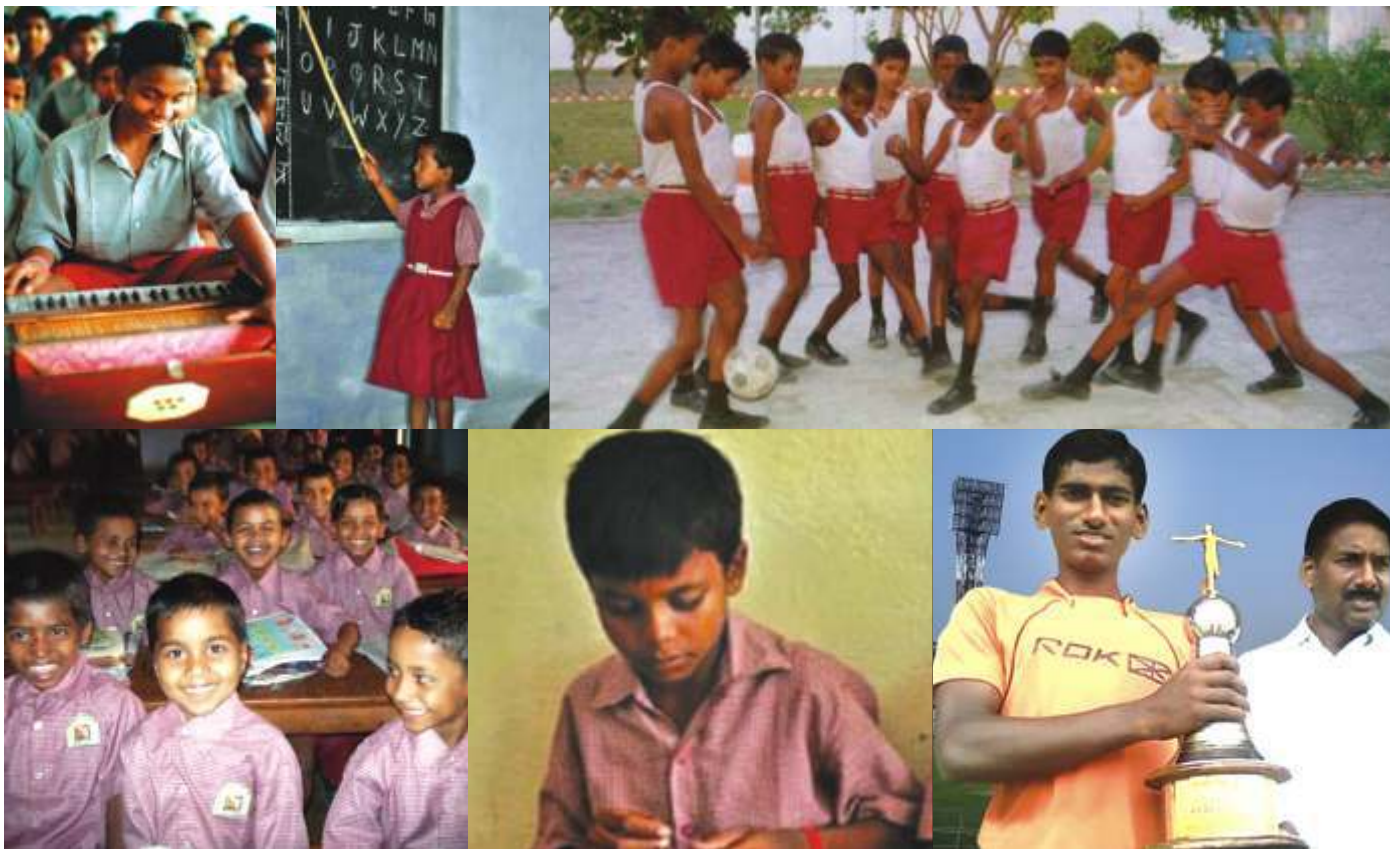
Once the controls over the entire value chain have been made and more unannounced visits have been carried out without detecting violations of any agreement,

- the processing export operation
- the importer

obtain a certificate. This confirms that the companies meet the agreed minimum social

requirements and do not use child labor. Its duration is limited to two years. All certified

oriented program requirements with minimal administrative effort, has been established in



suppliers are reviewed in this time to ensure compliance with the criteria.

The product itself is provided with a seal prior to shipment. This is backed up with a code number containing information on suppliers and buyers, the delivery date and the control.

### The cost

In order to avoid a large cost burden IGEP expands effort to the lowest possible contributions. The rate is set in a way such that the costs of regular inspections are covered and next to it - just as in Rugmark – the implementation of projects for the benefit of poor children and populations can be realized. The focus is on education and vocational training, as well as measures and health care facilities. IGEP and Rugmark are currently maintaining 10 schools and an orphanage with a school as well as an effective health center. The total number of students is 3500.

After years of experience in the carpet sector and other sectors a cost rate, that satisfies the goal-

cooperation with manufacturers and buyers. It is

- for buyers in Germany and other European countries at 1% of the value of exports on FOB basis
- for Indian exporters to 0.25% of the fob export amount

The members of the German initiative "Interessengemeinschaft Asiatische, Afrikanische und Lateinamerikanische Natursteine (IGN) e.V." a special group rate of 0.75 % (fob) has been agreed.



# Label/Sticker/Seal

## **Who and what is tested? What is sealed or sealed with a sticker?**

Concerning natural stones from India one is dealing with a large number of different products. For the stone importers the grave stones currently are undoubtedly the most important. Therefore it has to be clarified, that they were verifiably made without child labor.

In addition to the grave stones other products still play an important role.

- Grave surrounds, statues, grave slabs
- Blocks (raw)
- Tiles, floor tiles
- Plates (in exact dimensions)
- Bulk goods (for example skirting)
- Fountains and similar decoration products
- Windowsills and scuncheons
- Kitchen countertops
- Paving stones of different materials
- Garden slabs
- Slate in a variety of forms
- Sandstone products such as benches, tables, etc.

It is hardly possible, neither useful, nor cost effective to represent all these products with an individual sticker or seal of approval, etc.

**It is important that each grave, each ingot and any plate (minimum height: 2 meters by 2 meters) is provided with a sticker. For all other natural stone products, a sticker on the box, pallet or container is attached.**

## **Who glues the seal?**

To make sure that our seal of approval is not freely traded on the market, IGEP receives a copy of the order from the purchaser (or the manufacturer). This is absolutely confidential. It should contain information about how many stickers are required. The corresponding number of stickers will be sent

to the manufacturer by courier. He glues himself and in his full personal responsibility. This usually takes place after final acceptance on the grave stones, blocks or discs or on the packaging.

To prevent damage to the stones it is stuck at the side of a grave stone which will be covered later on. On blocks the seal is placed visible on the block and for large dimension plates and slabs, the label is glued down on a side edge or on the unpolished side.

## **How does the seal look like?**

The seal has the form and color of the following figure:



Each seal has a number. It consists of four parts:

- the code for the purchaser
- a code for the supplier
- the serial number for the stone or the packaging
- the date of the order

The printing as well as the insertion of the number is done by IGEP in India. This method has proved successful in the past twenty years at Rugmark. It also facilitates the payment of the agreed funding contributions by suppliers and importers.

It is important that no delivery take place without corresponding stickers.

It is up to each importer to use additional labels such as "Schools for Children" or something similar.

## **Beginning of the sealing process**

The method of attaching/gluing the label/sticker, in order to mark certified products started in 2012.

## Examples of social responsibility and its implementation in projects

All customers place great value on child labor free extraction and production of natural stones ranging over the entire value chain. Therefore, they voluntarily accept the strict and regular monitoring of their producers and exporters. The corresponding controls relate to child labor and working conditions.

### They include

- the quarries
- the processing plants
- transportation from the quarry to the processing plant
- the packaging and shipping



Currently no other organization can offer such a comprehensive and seamless system. Additionally minimum wages, hours of work and occupational safety are monitored.

The inspectors follow official internationally recognized standards such as ISO 9000 and also voluntary standards for social responsibility and environmental sustainability.

The tests themselves, as stated in the partnership agreement with the Indian manufacturers and exporters, can take place without any prior notice after the first official contact with the owners and the management. Indian natural stones with the IGEP Seal are therefore tested and found to be compliant.

The participating companies, however, are not satisfied that exploitation and child labor cannot occur alone in the monitored companies. All

importers agree that much more needs to be done for the poor and particularly for children in a poor country. Therefore, the "Interessen Gemeinschaft Natursteine e.V. (IGN)" is involved in a number of projects together with internationally experienced partners.



### Poverty reduction

#### Health care and education with the Rugmark organization

India's economy is, despite the global financial crisis, still very progressing. But the country with more than 1200 million people still has a long way to go. Around 300 million people live under most difficult conditions and have to survive a day with an earning of less than one euro. Especially prevalent is this startling poverty in rural areas. In many villages there is neither a doctor nor an infirmary. Diseases such as tuberculosis, malaria, dengue fever, polio, measles, diphtheria and many others can therefore be so widely prevalent as simple colds, often not diagnosed and tackled effectively. Dog and snake bites can be deadly. Those who are poor suffer the most!

Rugmark, IGEP's partner fighting against child labor for twenty years, currently maintains seven schools for the children of the poor villagers. They are located in the region Varanasi - Mirzapur – Bhadohi, one of the poorest areas in the Indian state of Uttar Pradesh. This allows more than 2000 children in need access

**\* The projects have been started with the IGN and their members. In the meanwhile, other importers and Indian manufacturers participate**

to good education, free school uniforms and teaching materials. The project creates opportunities for a better future for these hapless children.



Schools		Number of students		
		Boys	Girls	Total
Children in	Boarding	66	--	66
Gopiganj / Bhadohi ( U.P. )	Day scholars	194	222	416
Primary school in Cherapur		228	204	432
Primary school in Devnathpur		259	211	470
Primary school in Handia		221	193	414
Primary school in Jagapur		178	124	302
Primary school in Barahi Nevada		163	212	375
Total		1309	1166	2475
* All schools go from class 1-8				

To ensure the medical care of school children, the community of interest has concluded a cooperation agreement with Rugmark. IGN bears the costs of medical care and for the operation and maintenance of an ambulance vehicle. All schools will be provided health cover, under a physician's care according to a fixed plan. Thus, investigations and any necessary treatments are carried out regularly. In addition, teachers and children are trained in measures of hygiene, so that many diseases can be prevented.

Investigations for the entire population in many villages on certain days and provision of necessary medications are planned in the coming years. This is also strongly supported by our customers. For them health care is an important precondition for the sustainable improvement of the living conditions.

In 1996 Rugmark has built the children's home "Balashrya", bringing former child laborers back to a

normal life. They are offered a home, well supported and get an education. This way they can read, play and exercise for the first time in their lives. In addition, they will be offered courses of vocational training.

Since the children's home is also available to children of poor rural workers as a school the rented building proved to be too small. Therefore it is planned to build a new larger school on a recently acquired land in the Gangetic Plain. It is currently scheduled to have eight classrooms, two of them funded by IGN. In addition it will have:

- a school library
- a possibility of systematic computer classes

It will include especially facility for teaching English, as this is the common language of administration in all regions. As sufficient language proficiency is an important precondition for access to many further education and vocational training, our companies are creating an important possibility to many poorest of the poor.



### Cooperation with IGEP initiatives

Diseases often cause for unimaginably hard consequences for poor families. For example, a family man infected with tuberculosis cannot be the breadwinner anymore. The fear of infection further hinders that the mother can work and the kids go to school. And tuberculosis is only one of many infectious diseases. Therefore, many families sink into misery and lose connection to a normal life. In the vicious circle of poverty, the only direction is downward.

In order to reopen opportunities to these people, IGEP founded the Little Keb-School in New Delhi, which is now also represented in a particularly disadvantaged region in the state of Jharkhand. Here private donors cooperated to make poor people's world liveable again. Seven teachers and supporting staff care for approximately 200 children, who have no access to schools or kindergartens otherwise. They care not only about education, but also about issues of hygiene and health. Sick parents as well are fully taken care of.



In Delhi and Jharkhand a doctor works in order to care for children and their families. Treating diseases early can and does prevent infections. The cost is fully borne by the companies.

### Vocational training

All experiences in the fight against poverty show that an education for the children of the affected populations is of central importance and thus is absolutely necessary. But to be successful, it must be supplemented for certain professions through further education. This is often overlooked.

IGEP therefore concentrates its commitment in South India, where the school situation is relatively better than in the north. In order to provide assistance quickly, sustainably and effectively, it makes use of the extensive experience and contacts of CARITAS in India. In the region of Krishnagiri, the center of South Indian quarry region, it is now possible to offer vocational training of vulnerable adolescent. All training plans were developed in collaboration with Rev. Dr. Babu Joseph of Caritas India. The primary focus is set on trainings facing high demand and offering favorable future prospects. Starting back in

2011 the training program ranges from training of drivers, electricians and mechanics, technicians for the installation and repair of electrical devices and mobile phones. Courses for other professions are in process. The company in this case bears the costs for teachers, teaching materials, the accommodation and care of the trainees.



### School for the Blind

Blind children are particularly disadvantaged in India. Unlike in Europe, there are few opportunities of education and integration into society for them. In order to offer them a dignified life, collaboration with the "Karnataka Welfare Association for the Blind" in Bangalore has been agreed. This way it is possible that blind children learn a job that allows for a secure and independent existence later in their lives. The program first starts with computer training. We ensure that the graduates find employment in private or public companies after their education. At this point the intense connections with CARITAS are very helpful again.

## Dr. Dietrich Kepschull

Dr. Dietrich Kepschull (\*1940) is chairman of IGEP, which is headquartered in Gurgaon in the National Capital Region (NCR) of India (New Delhi). He studied economics in Germany and received his doctorate in 1968 with a dissertation on export promotion in Italy. His professional career began in 1965 as a Research Assistant at the Hamburg Institute of International Economics (HWWI). He then worked as a journalist and Chief Editor of business journals and was Head of Department as well as Academic Director at the Institute for World Economics (HWWI).



Very early he specialized in the areas of foreign trade, developing countries and international marketing. In 1968 he received his first teaching assignment for Development Policy at the University of Hamburg. This was followed by guest and honorary professorships at home and abroad, including Bielefeld and New Delhi. He still has educational commitments today in Indian business schools and universities. His teaching especially focuses on issues of international trade and marketing. After numerous study visits and project assignments in Asia, Africa and Latin America, he took over the management of the Indo-German Export Promotion Program (IGEP), which was created in 1987 following a proposal of the Indian Prime Minister Rajiv Gandhi and the German Chancellor Helmut Kohl. IGEP was established as a joint program between the two governments by the Indian Ministry of Commerce (MoC)

and the German Federal Ministry for Economic Cooperation and Development (BMZ) and implemented by the German Society for Technical Cooperation (GTZ). After conclusion of this project, at the request of the Indian Ministry of Commerce and Industry (MoC & I) the work was further continued with the official Indian support for the IGEP Foundation as a private organization. The main goal is to promote particularly small and medium-sized enterprises in both Germany and India in foreign trade and foreign investment and to ensure the sustainability of their commitment.

The German Ministry of Economic Cooperation and Development (BMZ) appointed Dr. Kepschull as member of the Scientific Advisory Board in 1972. Beforehand he has served as a chairman at BMZ for 10 years. He also worked in his areas of expertise as senior special adviser for international organizations such as UNDP, UNCTAD, UNIDO, the European Commission, the World Bank and the IMF. He worked for many years as a member of the Planning Commission of the Konrad Adenauer Foundation and the Special Committee of the Federation for Development Policy in Bonn.

In his current position as Chairman of IGEP he continues the eighteen years of project work as a governmental organization. It still focuses on improving the trade and investment relations between India and Germany, other European countries as well as selected developing countries





and emerging markets. The priority of IGEP is to advise small and medium sized companies in all questions to improve their competitiveness, including establishment of subsidiaries and partnership companies. On behalf of the country's Ministry of Economy, Transport and Innovation (MWVI) he represents the economic concerns for SMEs of the Free and Hanseatic City of Hamburg and the federal state of Schleswig Holstein in India. Concerning the latter he represents the WTSH Business and Technology Transfer GmbH in Kiel. In this capacity, he directs the Hamburg and Schleswig-Holstein Business Centre in Gurgaon, in the Capital Region of New Delhi. As IGEP chairman, he also is an official representative in India of the Business Social Compliance Initiative – BSCI of the European Foreign Trade Association (FTA) in Brussels.



In addition, he serves on the board of the RUGMARK organization as a freelance consultant. He is a founding chairman of this institution, established at the beginning of the 90's, whose aim is to secure and promote the manufacture and export of Indian carpets without child labor.

During his time in India he supported about 4,000 Indian and German companies on all aspects of export. He planned and organized more than 500 trade fairs in India and abroad. He participated in the founding of over 50 joint ventures and subsidiaries. Consequently he helped a large number of medium-sized companies to enter the market in India and EU states.

His supporting role in the establishment of design and quality verification institutions in India, often in collaboration with German and other international institutions, proved very successful. This way

sustainable cooperation could be promoted. He is still a member of the Executive Board of the National Institute for Design and development of the footwear industry, the product and development center of the Indian jewelry industry and several private institutions.

While the focus was initially placed primarily on marketing, product quality, management and design in the field of export and investment promotion, Dr. Kebschull recognized very early the importance of key issues of social standards and environmental protection and its importance for producers, consumers and for international competitiveness. He



played a key role in the Indian economy regarding sector regulations to avoid negative effects of sanctions due to European and American regulations. He initiated the RUGMARK system opposing illegal child labor since the beginning of the 90's. This way the imminent collapse of industrial carpet production could be effectively prevented. To this day, more than 15 million rugs carrying the RUGMARK label have been exported.

Dr. Kebschull's and therefore IGEP's efforts to enforce the German ban on the use of penta chloro phenol (PCP) as well as other much broader laws prohibiting the use of harmful and carcinogenic dyes, formaldehyde, nickel, heavy metals, mercury, etc. have been very successful. Removing technical barriers to trade (TBT) and the introduction of sanitary and phyto-sanitary standards (SPS), the IGEP consultancy continues to play a prominent role under his leadership.

In addition IGEP introduced an Indian expression of the ISES 2000/2020 standard in the mid-90's. The ISES standard is referred to as the predecessor of SA 2000. The ISES standards form a basis for the "Initiative for social acceptability" (Business Social Compliance Initiative) of the International Foreign Trade association (Foreign Trade Association FTA) in Brussels since the first test projects in the Indian textile and leather industry have been realized. Since then, the standards for social and environmental sustainability in areas such as carpets, leather goods, crafts, jewelry, natural stone, mica, textiles, clothing and many other sectors have been successfully introduced.

IGEP connects trade and investment promotion as well as environmental and social responsibility with a variety of social activities and programs that are funded by exporters, importers and other companies in the private sector. Through the initiative RUGMARK six schools and an orphanage with a boarding home were launched. In the Varanasi - Mirzapur - Badhodi region in Uttar Pradesh they are open to children of weavers and other poorer classes. Currently about 2,500 children attend these institutions.

In addition, so-called "Little Keb-Schools" were built in New Delhi and Jharkhand. To date, three such schools for the poorest strata of the population have

been created, and more are planned. A recognized education as well as basic courses of vocational training is offered in all facilities.

Moreover regarding health care appropriate measures for special cases, epidemic prevention and treatment are provided.

Dr. Kebschull has been honored and awarded by export promotion agencies for Handicrafts, carpets and jewelry, the design and development institute of the footwear industry (Noida) and the Central Leather Research Institute in Chennai.

In 1995 he was awarded in recognition of his outstanding work and achievements for India's economic development and international cooperation, the Federal Cross of Merit of the Federal Republic of Germany.

Dr. Kebschull's social commitment also involves the Rotary Club of Delhi Midtown, where he served as president in 1997/98, so far the only German in India to hold this position. Afterwards he continued to attend various social functions.

His professional activity priorities are reflected in many of his publications. He is author and co-author of 21 books and has written more than 40 feasibility studies. More than 200 papers in scientific journals and a further 500 shorter representations in newspapers and business magazines bear his name.







## **IGEP**

### **Dr. Dietrich Kebschull**

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